

March 2020  
 Development Update  
 Reflecting donations year-to-date through December 2019

Status of Donation	Annual Budget Category			
	Restricted— capital campaign	Restricted—Four Pillars (typically foundation grants)	Unrestricted— Four Pillar corporate gifts, annual appeal, All unrestricted gifts and matches	Event Revenue
Annual budget target	\$50,000	195,000	\$130,000	\$87,000
Secured year-to-date	\$38,450 (Keanes, All Hands Raised)	\$219,600 (JYT, 2 SCS, OCF, Rippey, Autzen, Randall, MMT, Collins, Heatherington)	\$81,361 (Includes EC, Standard, IBEW, Heritage, 100+ Women, Flex giving, special appeal)	0
Pledged (newly pledged, not previously recorded)(not yet reflected in financial reports)		Oregon Department of Education Farm to Table Grant reimbursement (approx. \$25,000)	\$8,000 (Geffen Mesher, Miller Nash, Brown & Brown, & Arciform)	\$10,000 Paddle raise
Potential (in process)	\$25,000 \$2,000,000	\$32,500 (Mills Davis, Hoover)	\$22,000 - \$32,000	\$5,000 Board event pledges
Variance	(\$11,550)	\$49,600	(\$40,639)	(\$72,000)

**Four Pillar Donors Pledged** (companies who have pledged/or donated specific amount)

- The Standard - received
- ARCIFORM
- Geffen Mesher
- IBEW – received
- Heritage Bank – received
- Miller Nash
- EC Electric -received
- Brown and Brown

**Four Pillar Donors listed as Potential** (companies who have indicated support, but not yet determined amount):

- MODA
- On Point
- Durham and Bates
- KPFF
- Morley Capital
- Lease Crutcher Lewis
- Pacific Office Automation

Targeted Next Donor Meetings:

- Fairway Mortgage
- NW Natural
- Xenium
- Cornerstone Construction
- Dutch Brothers

Important successes:

- Durham and Bates hosted Lunch and Learn.
- Arciform home confirmed for May 28 donor event.
- Met with ED of Children's Museum hosted by Brown & Brown.
- Downtown Rotary Club – considering Serendipity presentation.

Upcoming tours:

- Shawn De Carlo - Care Oregon
- Representative Carla Piluso
- Mayor's Office – Education lead

### **Needed Support:**

**The \$40,000 deficit in Four Pillar funding will only be satisfied by donations from new corporate and individual donors. We need your help in friend-raising. Where do you spend your money each month? Specific restaurants? Other providers – real estate agents, health care providers, etc.? Contacts of your family members and friends? We need to expand our reach!**

Grants 2019-2020

Submitted prior to beginning of fiscal year				
Foundation	Amount	Project	Outcome	Final Report
Randall Charitable Trust	\$5,000	GM Garden	Awarded \$5,000	19-20
The Standard	\$10,000	Tier II	LOI Pending—likely declined	June 2020
99 Girlfriends	\$100,000	Service expansion	declined	

Awarded Multi-year grants active at beginning of fiscal year				
Foundation	Amount	Project	Outcome	Final Report
Meyer Memorial Trust	\$180,000	Tier II	Year 2	Fiscal year Recognized \$120,000 18-19 \$60,000 19-20
OCF	\$30,000	Tier II	Year 2	\$20,000 18-19 \$10,000 19-20
Collins Foundation	\$60,000	Tier II	Year 1	\$30,000 18-19 \$30,000 19-20

Submitted July 1, 2019 through June 30, 2020				
Foundation	Amount	Project	Outcome	Final Report
100+ Women, East Co.	\$11,700	GM Garden	Awarded \$10,100	Fiscal year Recognized 19-20
Autzen Foundation	\$5,000	GM Garden	Awarded \$4,000	19-20
Rippey Family Foundation	\$50,000	Four Pillar Fund	Awarded \$50,000	19-20
Charis Fund	\$5,000	Outcome Project	declined	
Boyd Family Foundation	\$5,000	Outcome Project	Awarded \$3,825	19-20
Juan Young Trust	\$10,000	Library Media	Awarded \$10,000	19-20
Heatherington Foundation	\$25,000-\$50,000	Expanding Therapeutic Ed.	Awarded \$50,000	
Swigert	\$10,000	GM Garden/Food	LOI Pending	
Mills Davis	\$25,000	Art Therapy	Pending	
OR Farm to Table Grant	\$148,734 over 18 months	GM Garden	Awarded \$148,734	Likely reimbursement for remainder of 19-20 will be slightly under \$49,000
Hoover	\$7,500	Library/Media	declined	
Weston	\$25,000	Four Pillars	Awarded \$30,000	

