

February 2020
 Development Update
 Reflecting donations year-to-date through December 2019

Status of Donation	Annual Budget Category			
	Restricted—capital campaign	Restricted—Four Pillars (typically foundation grants)	Unrestricted—Four Pillar corporate gifts, annual appeal, All unrestricted gifts and matches	Event Revenue
Annual budget target	\$50,000	195,000	\$130,000	\$87,000
Secured year-to-date	\$38,200	\$231,800	\$57,223	0
Pledged (newly pledged, not previously recorded)(not yet reflected in financial reports)	0	Oregon Department of Education Farm to Table Grant reimbursement (approx. \$25,000)	\$18,000	\$10,000 Paddle raise
Potential (in process)	\$25,000 \$2,600,000	\$52,500	\$33,900	\$5,000 Board event pledges
Deficit to reach target	\$11,800	0	\$54,777	\$72,000
Needed support	Donor outreach delayed until lottery decision	Continued introductions to new foundations Participation in site visits, etc.	Introductions to new corporate donors! Need 10 new companies to engage.	Begin considering guests and preparing for paddle raise. Tours? Pre-meetings?

Explanatory Notes:

Four Pillar Donors Pledged (companies who have pledged specific amount)

- Geffen Mesher
- IBEW – donation received.
- Heritage Bank – donation received.
- Miller Nash
- EC Electric (\$5,000 challenge gift)

Four Pillar Donors listed as Potential (companies who have indicated support, but not yet determined amount):

- MODA Healthcare – scheduled update on Four Pillar campaign in March.

- On Point Credit Union
- Durham and Bates
- KPFF
- Brown and Brown
- Lease Crutcher Lewis
- Pacific Office Automation
- Arciform
- The Standard

Four Pillar Donor Meetings in February:

- Arciform
- Pacific Office Automation
- Durham and Bates
- Heritage Bank
- Brown and Brown Insurance

Targeted Next Donor Meetings:

- Fairway Mortgage
- Morley Capital
- NW Natural
- Xenium
- BRIC Architecture
- Walsh Construction

Important successes:

- Selected by New Seasons Fisher's Landing as Bag It Forward Hunger partner.
- Durham and Bates will host a Lunch and Learn for 45 employees at their office in March.
- Arciform owners offered to host Four Pillar Campaign event in their home (Portland Historic Mansion).
- Pacific Office Automation considering event sponsorship for Four Pillar Campaign event.
- Downtown Rotary Club – considering Serendipity presentation at future monthly meeting.
- Lunch in March with Executive Director of Children's Museum and Board member, Jessica Getman – President of Brown and Brown.

Upcoming tours:

- Angela Hubbs – Multnomah ESD
- Mayor's Office – Education lead